

## TRAINERS TEAM

■ **Kostas Theofanides, MSc, [k.theofanides@projectyou.com](mailto:k.theofanides@projectyou.com)**

### **Current Business :**

After 32 years of service in a wide range of managerial roles in MOBIL, BP, BOVIS LENDLEASE, ELPE, Kostas Theofanides he is startups founder and provides Career mentoring, Training, Business Development, Project management, Business Mentoring services to individuals and enterprises, consolidating his wide business experience with thorough theoretical knowledge.

### **He is founder and Partner in startup companies:**

- **Projectyou** ltd ([www.projectyou.gr](http://www.projectyou.gr)) : Training, mentoring, project management services
- **3S4S** ltd ([www.3s4s.gr](http://www.3s4s.gr)) : Training of Drivers ADR, PEI.
- [www.metagora.gr](http://www.metagora.gr): Electronic platform for enabling commercial companies to bid freights with transportation companies
- [www.agorathermansis.gr](http://www.agorathermansis.gr) : e-market place for heating fuels, materials and services
- **SYNDRO** -Social cooperative enterprise (Koinsep) : [www.SYNDRO.gr](http://www.SYNDRO.gr) (Founder and General Mgr)
- [www.innovation-community.gr](http://www.innovation-community.gr) : Forum for sharing innovations application in supply chain

### **His main training capabilities are :**

Entrepreneurship workshops, Leadership and change management, Breakthrough thinking, Efficient decision making and implementation, New Business development, Development of sustainable business plans, Project management – hard and soft skills (certified trainer), Transportation economics, Logistics, Procurement, Effective meetings- 6thinking hats (Ed. De Bono) (certified trainer), Career and business mentoring

### **Previous Jobs :**

Engineering Mgr - EKO / BP, Country Mgr - BovisLendlease, Transportation Mgr – BP, Brand projects mgr - BP Europe, Wholesales Mgr - BP, Logistics Mgr Mobil, North Greece General Mgr - Mobil

### **Qualifications and Roles**

- MSc Operational Research and Production Management, Brunel University / London
- Mechanical - Electrical Engineering, Polytechnic University / Thessaloniki
- Chairman of Association of Advisors for Safe Transportation of Dangerous Goods (2004-2012)
- Treasurer of PM Greece (ΕΔΔΕ- Ελληνικό Δίκτυο Διαχειριστών Έργων) (2008-2012)



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### ■ **Dionissis Grigoropoulos**, [d.grigoropoulos@logistics-way.gr](mailto:d.grigoropoulos@logistics-way.gr)

- Founder and Managing Director of the company Logistics-Way, providing Logistics software, services and consultancy projects in Greece and abroad
- Chairman of the Greek Cold Storage & Logistics Association
- Member of the Board of Directors of Hellenic Logistics Association (EEL) (2007-2014)
- Founding member of ITS HELLAS and Board member in the period 2007-2009.
- MBA degree from the University of Bath
- Bachelors degree from the University of Hertfordshire,
- Diploma in Computer Science in the Technological Educational Institute (TEI)
- Diploma on Principles of Management by the Hellenic American Union
- Logistics Diploma from Hellenic Management Association (HMA)
- Certified instructor the last 7 years in supply chain executive seminars.
- 20 years experience in management of supply chains, Information Technology and Sale
- Project Manager of the large-scale project of installation and implementation of telematic systems in vehicle for the Olympic Games on 2004 in Athens
- Participated in various teams for the implementation of research projects of the European Union
- Job experience as a Key account manager in Procter & Gamble Hellas, sales Inspector of SCA MOLNYCKE SA, Sales Inspector in ELGEKA, Commercial Manager in G4S (Wackenhut Telematics SA), Chief Financial & Operation Director in Delatolas SA, General Manager in CTS S.A. (Customized transport Services), Director of Athens Chapter & Logistics Department of TREDIT SA - INFOTRIP S.A.



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### ■ George Likas, [likgeorge@gmail.com](mailto:likgeorge@gmail.com)

- Mechanical Engineer graduated Polytechnic School of Thessaloniki
- Certified IPMA project Mgr

George has undertaken the following roles in the Industry:

- Transportation Mgr, REVOIL
- Supply Chain optimization Mgr, ELPE
- Transportation Mgr EKO-BP
- Production-Inventories-Maintenance Eng, ALUMIL
- Automations and Maintenance Eng, SIDENOR

During his career he managed fleets of 400 fuel trucks, Order to Delivery processes, Terminals operations, operators, drivers and supporting personnel, production lines, etc.

He was instructor in various seminars in above companies in topics such as Work Safety Road safety, Transportation optimization, transport economics, procurement management, Risk Management, Change management, negotiations, etc

He is member of TEE, certified LAEK instructor



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### ■ Eleni Maria Papadopoulou, PhD

[marlenapapadopoulou@gmail.com](mailto:marlenapapadopoulou@gmail.com)

#### Academic Qualifications:

PhD, Department of Applied Informatics, University of Macedonia, GR  
MBA-TQM, Department of Business Administration, University of Piraeus, GR  
Maritime Studies, Department of Maritime Studies, University of Piraeus, GR



- Dr Eleni Maria Papadopoulou has studied at University of Piraeus, where she received an undergraduate degree in Maritime Studies and a postgraduate degree in Business Administration - Total Quality.
- She received her doctoral degree in Logistics and Supply Chain at the University of Macedonia.
- Her work has been published in International Journals, book chapters, as well as in proceedings of International Conferences.
- She has been teaching at CITY College, The International Faculty of University of Sheffield since 2013.
- She has been teaching the units of “Total Quality Management” and “Supply Chain” at the Alexander Technological Educational Institute of Thessaloniki (Department of Logistics) since 2008, as a part-time lecturer.
- She taught the unit of “Supply Chain Management” at the Technological Educational Institute of Kavala (Department of Business Administration and Department of Information Management) in 2012.
- She has been also teaching the units of “Management of Shipping Operations” and “Total Quality Management” at Mediterranean College, in Executive Diploma courses, supported by the London Centre of Management, UK.
- Dr Papadopoulou has also been involved in training business seminars for Centres of Continuing Education and consulting companies. Besides her academic experience, Dr Papadopoulou has been working in the field of Shipping and Logistics since 2005, either occupied in various logistics corporations or as a freelancer undertaking the management and execution of business projects on supply chain.

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### ■ Christos Seretidis, [cseretidis@ecosafe.gr](mailto:cseretidis@ecosafe.gr)

- Chemical Engineer
- President of the Hellenic Association of Transport Safety Consultants (PSSAMEE)
- Πρόεδρος Πανελληνίου Συλλόγου Συμβούλων Ασφαλούς Μεταφοράς Επικινδύνων Εμπορευμάτων (ΠΣΣΑΜΕΕ) (2014 - )
- ECOSAFE General Mgr (2009 - σημερα )
- OTTO at LEITEL GmbH, Director
- SUC Hellas GmbH , Projects Coordinator (2006 – 2007)
- MX SA, Technical Advisor



Christos Seretidis has organized and implemented various Logistics projects related to the handling, warehousing and transportation of dangerous material and waste